

TITLE OF JOB: District Manager LOCATION: Louisville, KY

### **SUMMARY:**

An exciting, established franchisee of a national QSR chain seeks a motivated candidate to oversee its unit operations in the Louisville area. The District Manager is responsible for the overall operations of the company's restaurants and food-to-go programs. This role will have direct responsibility of all facets of the Company's operational and financial performance. The individual will report to the owner and work with GMs in the Louisville market. Candidates must be willing to travel throughout the region and complete their initial training for the role in the desired market.

### **RESPONSIBILITIES:**

- Execute all Company initiatives and directives in the assigned District
- Mentor, train, and develop Store Management, and maintain strong succession planning and workforce development
- Instill a culture of accountability to Store P&L and other financial performance metrics
- Analyze and correct shrinkage, and ensure the accuracy of all Store data
- Oversee loss prevention in the assigned District
- Monitor all locations in the assigned District for adherence to Company policies, procedures, and standards
- Promote the various sales promotions and other directives in the Marketing Profit Planner
- Manage personnel issues in collaboration with the Human Resources Department
- Assist in Store openings, audits, resets, and other Store duties as assigned

#### **REQUIREMENTS:**

- Highly professional and ethical with unquestioned integrity
- Strong planning, organizing, delegating and decision-making abilities with follow up
- Excellent interpersonal skills
- Passion for the business and an intense drive to understand the goals, financial targets, deliverables and challenges the business faces to deliver results.
- Ability to develop and instill company directives
- Possess strong operational and merchandising skills with the ability to implement throughout multiple stores
- Demonstrated ability to assess performance using key metrics and ability to quickly identify improvement opportunities, and collaborating across the organization to take the appropriate actions to address these
- Drive the execution of succession planning, workforce planning and human capital development initiatives across the stores
- Instill a culture of accountability for P&L management, improving the customer experience and a culture of Driving sales & working together as a team

## **EDUCATION:**

A Bachelor's degree, and an MBA is a plus

## **SALARY & BENEFITS:**

A competitive compensation package, including benefits, will be provided to attract outstanding candidates.

# FOR POSITION REQUIREMENTS AND SPECIFICATIONS PLEASE CONTACT:

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